

## Japar chases global targets with Netsis technology



Japar, aiming to sharpen its competitive edge in the global market with "high quality, reliability, and functionality" principles, tracks its business processes with Netsis.

Stressing the fact that they increased their targets in production by improving their business processes, Japar General Manager Erol Amado said "The technological investment we've made via Netsis has taken us one step closer to our goals; our ability to meet orders and manage our inventories has grown while our productivity increased. The project has provided us with fast access to data and ease of instantaneously tracking our costs."

General Manager Erol Amado, who stated that they needed an Enterprise Resource Planning system due to their increasing range of products, and machinery-equipment and labor requirements this brings, went on saying "We had been following the success of the Netsis team for years, and we trusted in Netsis. This is why we chose Netsis in the

Japar, which was founded in Izmir as a plumbing and installation products manufacturer in 1986, is investing in plastic injection machines since 1992. With many pioneering products in the plastic construction goods sector in Turkey, Japar is known as the creator of many firsts such as above-toilet push-down flush tanks, Ekolux two-step flush tanks, or TUBITAK-supported Hygo Lift Automatic toilet lids.

Today, manufacturing with 7 separate quality certificates in its facilities with 15000 m2 open and 5000 m2 enclosed area in Izmir, Ayrancilar, Japar delivers its products to the construction sector professionals and personal consumers from hundreds of sales points all over Turkey. Exporting 20% of its production to Western Europe, Middle East, and Central America, Japar tracks all its production records with Netsis Fusion@6.

Japar, which is doing manufacturing with 79 production, 8 marketing, 2 R&D, and 8 office employees, is targeting to offer the widest range in plastic construction products to the sector in a high quality framework. It is renovating and improving itself every day according to the requirements of the construction sector developing in Turkey and all over the world.

### Netsis gets perfect 100 for success

Deploying Netsis products since 1991 when Netsis was founded, the company preferred Netsis Fusion@6 package for its business flows in 2002, in order to speed up its increasing number of processes, implement a system that's easy-to-track system on its 5000m2 of enclosed space, and base its management decisions on up-to-date information. Japar achieved full automation in its purchasing, production, production flow, warehouse management, inventory, sales, and finance processes with Netsis Fusion@6.



direction of the requirements facing us.". He summarizes Japar's gains from this project with the words "Netsis has made our job 100% easier...".

Japar's Quality Control and Planning Manager Umit Donat who said, "The project has increased our ability to meet orders, and manage our inventories. It provided us with fast

access to data and ease of instantaneously tracking our costs.” added “Netsis dynamic warehouse application enabled raw material orders to be placed taking on-hand quantities into account. This way raw material shortages are prevented. It is made possible to see location, serial number, and quantity information for manufactured semi-products with the push of a button. In this context, it is now possible to track semi-materials manufactured with defects, and to directly reflect shrinkage in production to costs.”

Donat, who stressed the fact that Netsis brought huge advantages in terms of traceability, says “When a complaint comes from a customer, using the numbers on the products, we can go all the way back to raw materials, and can investigate on an operation basis.”

### **Production orders have been automated; gains in time up to 70%**

General Manager Erol Amado, who says one of their reasons for choosing to work with Netsis was the ability to track all processes from raw material receipt to order delivery over Netsis technology in an integrated and reliable manner, explains the improvements at Japar as “Before this project, price lists had to be manually entered by users one by one for purchase orders from suppliers and sales orders to customers, and this was taking a lot of time. With the Netsis special pricing application that is now live, in addition to ensuring the entered prices are correct as they are independent of the user, the time it takes to place an order has also been reduced by 50%. At Japar, purchase and production orders can now be automatically generated and the only task left to the user is to supervise the operations. This way the time it takes for all the processes has been reduced by 70%.”

“Because pending orders are very visible to us, we can organize production planning and purchasing processes very well”, says Amado, adding “Sales reporting, customer tracking, monthly fluctuations in sales, regional comparisons, changes in product sales can all be tracked with very detailed reports. We can easily track regional or customer profitability. Warehouse status can be checked every night. We can daily track all movements of our co-workers at the warehouse. Mistakes can be immediately handled. Before, such mistakes could only be found during the three-monthly count.”

### **All processes are reflected on the reports**

Stating that they went through an important change also in terms of clarifying user job definitions with the project, Amado says that every operation that took place gets reflected on the reports thanks to the automation of all processes, and that this supports making



managerial decisions. “With the sped-up comparison costing reports, we can do cost comparisons in all details in times less than 10 seconds. Inventory tracking needed for ISO standards has also been achieved.”, says Amado.

### **Istanbul enters orders with remote connection module**

Amado points that Japar Istanbul Regional Management can enter orders in Netsis via the Netsis remote connection module, adding “Our sales representatives do material tracking according to reports they get from Netsis, ensuring they provide customers with the most up-to-date information. They can also enter most urgent of orders here.”

### **Fast communication increased efficiency**

Japar Accounting Supervisor Ozer Yolcu, who says that production records, which can also be tracked by accounting and finance departments on a day-to-day basis, enables them to make a lot of decisions fast, and correctly, is adding “A big load is taken off of accounting now that the transaction records can be posted to integrations when ‘integrate’ option is selected during the execution of the costing module. Generation of reflection transactions is also very

welcome. As all of these operations were handled manually before, it was easier to make mistakes and they took a much longer time.”

Emphasizing that they achieved a perfect Enterprise Resource Planning system thanks to the devoted efforts of the Netsis project team, Japar General Manager Erol Amado summarizes their concerted work with the team saying “It improved our self-confidence to know that the project team would give us the help we needed whenever we needed it”.

## **Why Netsis?**

- Project management approach
- Offering solutions that meet all requirements of the company
- Reliability
- Short implementation time
- Kullanım kolaylığı
- Ease of use
- Price advantage
- 7/24 Call Center service

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